

Red Door Wealth Management, LLC

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FORM CRS

Red Door Wealth Management, LLC is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors: Portfolio Management Services, Financial Planning Services, Advisory Consulting Services, Family Office and Wealth Planning Services, Pension Consulting Services, Selection of Other Advisers, and Private Investment Funds.

- **Account Monitoring.** We will monitor your accounts on an ongoing basis and will conduct account reviews at least annually, to ensure the advisory services provided to you are consistent with your investment needs and objectives.
- **Investment Authority.** We manage investment accounts on a discretionary basis whereby we will decide which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer non-discretionary investment management services whereby we will provide advice, but you will ultimately decide which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.
- **Investment Offerings.** We provide advice on various types of investments. Our services are not limited to a specific type of investment or product.
- **Account Minimums and Requirements.** In general, we do not require a minimum dollar amount to open and maintain an advisory account. The minimum investment amount to invest in our Funds ranges depending on the Fund and begins at \$100,000, however, we can accept lesser amounts in its sole discretion. The minimum initial investment required to participate in the separately managed account program is \$250,000, and we may waive or reduce the minimum account size under certain circumstances.

Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Brochure Items 4, 7, and 8 by clicking this link <https://adviserinfo.sec.gov/firm/brochure/153235>.

Key Questions to Ask Your Financial Professional

- **Given my financial situation, should I choose an investment advisory service? Why or Why Not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education and other qualifications?**
- **What do these qualifications mean?**

What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services.

- **Asset Based Fees.** Our fees for investment management ranges from 0.50% to 1.25% annually. This fee is collected on a quarterly basis in arrears and calculated as a percentage of the value of the cash and investments in your account[s] that we manage. This presents a conflict of interest as we are financially incentivized to encourage you to place more assets in your advisory account as you will pay more in advisory fees.
- **Fixed Fees.** Our fixed project-based fees for financial planning are negotiable and are agreed to in advance. We collect fees in a single installment. Fixed fees are negotiable based on the nature and complexity of the services to be provided and the overall relationship with us. We provide you with an estimate of the total cost prior to engaging us for these services.
- **Performance-based Fees.** We receive the performance portion of the fee in the form of shares of the Fund. Performance-based fees create an incentive for our firm to make investments that are riskier or more speculative than would be the case absent a performance fee arrangement. Since we manage both accounts that charge a performance-based fee and accounts that are charged another type of fee, we have an incentive to favor accounts for which we receive a performance-based fee.
- **Selection of Other Advisers** - You will pay advisory fees charged by third party investment advisers, which are separate and in addition to our fees.
- **Other Fees & Costs.** In addition to our advisory fee, you will also be responsible for third party manager and/or platform fees, custody fees, account administrative fees, fees and expenses related to mutual funds and

exchange-traded funds and applicable securities transaction fees.

- **Additional Information.** You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time.

For detailed information, refer to our Form ADV Part 2A Items 5 and 6 by clicking this link <https://adviserinfo.sec.gov/firm/brochure/153235>.

Key Questions to Ask Your Financial Professional

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?**

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- We are affiliated with RDPF Management Group LLC which serves as the general partner, managing member, or manager of Red Door Partners Fund LLC, Red Door ICW Fund LLC, Red Door Ecoserv, LLC, Red Door LSB LLC, Red Door DCP LLC, Red Door Opportunity Fund I LP, Red Door Opportunity Fund II LP, and Red Door Banner Fund LP ("Funds"). Our Company, certain members of its management, and other knowledgeable employees may acquire, directly or indirectly, investment interests in our fund or have other financial interests (e.g. General Partner, Officers, Board Members, etc.) in the funds. This presents a conflict of interest because we have investments in and/or are compensated by the private funds or have an incentive to recommend the fund over other investments.
- Red Door Wealth Management maintains a strategic relationship with Martin, Tate, Morrow & Marston, P.C. ("Martin Tate"), an independent law firm. There is no common ownership. There could be potential conflicts of interest between Red Door Wealth Management and Martin Tate whereby Martin Tate represents a Qualified Legal Client in connection with their trust and estate needs, while accepting payment from Red Door Wealth Management.
- Red Door Wealth Management, LLC is affiliated with Red Door Travel, LLC through common control and ownership. Referral arrangements with an affiliated entity present a conflict of interest for us because we may have a direct or indirect financial incentive to recommend the services of an affiliated firm. You are under no obligation to use the services of any firm we recommend, whether affiliated or unaffiliated, and you may obtain comparable services and/or lower fees from other providers.
- William Frederick Hiatt and John Phillips of Red Door Wealth Management are passive investors in Hospitality Fund II. This is a passive investment and there are no clients of Red Door Wealth Management invested in Hospitality Fund II. Therefore, this does not create a conflict of interest.
- Advisory client may be referred to Ascent Accounting & Advisory PLLC ("Ascent") for tax and accounting services. Clients are not obligated or required to use the services of Ascent.

Key Questions to Ask Your Financial Professional

- **How might your conflicts of interest affect me, and how will you address them?**

Refer to our Form ADV Part 2A Brochure by clicking this link <https://adviserinfo.sec.gov/firm/brochure/153235> to help you understand what conflicts exist.

How do your financial professionals make money?

Our financial professionals are compensated based on a percentage of the revenue earned from assets under management. This means financial professionals have an incentive to increase the asset size in the relationship or solicit new business, which can limit the financial professionals' availability from time to time.

Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit Investor.gov/CRS for a free and simple research tool.

Key Questions to Ask Your Financial Professional

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

You can find additional information about your investment advisory services and request a copy of the relationship summary at 901-681-0018 or click the link provided <https://adviserinfo.sec.gov/firm/brochure/153235>.

Key Questions to Ask Your Financial Professional

- **Who is my primary contact person?**
- **Is he or she a representative of an investment adviser or a broker-dealer?**
- **Who can I talk to if I have concerns about how this person is treating me?**

